





Invest in Dorset's Marine Sector





Portland Port

Why the UK?

- Marine represents £17bn GVA rising to £25bn by 2020
- Easy access to the \$17trillion EU market
- UK exports to non EU countries growing by 14%
- 8th easiest nation to do business globally
- Nationally more than 5,000 companies employing 90,000 people
- People with the right talent and skills
- A simple and internationally competitive tax rate system
- An open and transparent regulatory system making it easier to do business
- An unrivalled business environment
- R&D through world class universities and institutions in the UK
- A great quality of life

Lowest Headline Corporation Tax in G7

• 24% in 2013

• 21% in 2014

• 20% in 2015



www.investindorset.co.uk

Reasons to Invest





Why Dorset is right for you





Already the home of global leaders in Marine: Sunseeker International, Aish Technologies, Royal National Lifeboat Institute (RNLI), Atlas Elektronik UK, BAE Systems, Norco GRP, QinetiQ and Global Marine Systems



Major development sites at and near waterside



A skilled and experienced workforce



Marine & STEM Centre at Bournemouth & Poole College

Perfect water conditions for marine related R&D product testing and development



Easy access to major HE Centres of Excellence

In easy reach of major air and sea ports

A Great Place to do business

UNESCO designated World Heritage Site – the Jurassic Coast

Dorset at a glance

250 foreign-owned businesses are established in Dorset including: JP Morgan, Sunseeker International, Atlas Elektronik UK, Siemens, Sharp, Honeywell, Sigma-Aldrich, Hitachi, Manitou, Deutsche Bank, Dupont and Caterpillar Marine



2 Ports/3 Harbours providing strong links to mainland Europe, Channel Islands and Santander. Port of Southampton Container Terminal within 1 hour



Excellent road connections to London, Midlands and the North



Dorset is home to Bournemouth Airport and both Exeter and Southampton Airports are accessible within 1 hour. Bristol, London Heathrow and Gatwick Airports are within 2 hours



Poole is home to both Bournemouth University and Arts University Bournemouth and the area is accessible to 11 nearby universities including Southampton and Plymouth, two of the leading Maritime Universities in the UK. The National Composite Centre, the South West's "Catapult Centre" is located at Bristol & Bath Science Park



CEFAS in Weymouth is world leader in marine science and technology, collecting, managing and interpreting data on the aquatic environment, biodiversity and fisheries

RNLI & the Lifeboat College are headquartered in Poole where they also manufacture the Shannon Class Lifeboat in their brand new all weather facilities. 140,000 lives have been saved since forming in 1824



Major events involve the Poole Boat Show and international sailing events at the National Sailing Academy in Portland













Dorset Marine Sub-Sectors

Dorset's Key Sites

Commercial

The Ports of Dorset offer boat building, fit out and servicing. Whether it's building luxury yachts at Sunseeker International, specialist life boat construction of the Shannon Class at the RNLI or bespoke workboats for use across the globe at Manor Marine, Dorset is definitely in a class of its own. Dorset also offers great expertise in underwater marine engineering serviced by specialist diving companies.



Energy

Companies and organisations such as Norco GRP, Drilling Systems, IHC Sea Steel and Netzsch Pumps provide specialist skills in marine related platforms and product services for the oil and gas and offshore renewable industries - Poole Harbour, home to Wytch Farm, owned by Perenco, is the largest offshore oil field in Western Europe.



Dorset is a great place for leisure, whether it's wreck diving in Weymouth Bay, sea fishing off Portland, windsurfing in Poole Harbour or sailing alongside the Jurassic Coast. Dorset has some great marinas and is home to innovative leisure marine companies such as 03 Wetsuits, Animal and The National Sailing Academy - venue of all the 2012 Olympic and Paralympic sailing events.



Naval Defence

Military coastal use in Dorset has a long history, most recently the naval base in Portland. Military changes have allowed Dorset's waters to become the ideal location for developing and testing underwater defence equipment. It is therefore the natural choice for companies such as Atlas Elektronik UK, SALT and Coda Octopus to develop and test the latest underwater technologies. Poole is home to the Royal Marines and several global marine security companies including Solace.



Bournemouth Airport

Bournemouth Aviation Business Park were recently successful in gaining outline planning permission to deliver an uplift in floor space and quality of premises available to businesses over the next 15 years, a total of 42,000 sq m, including 12,196 sq m of redevelopment.

Dorset Green

Dorset Green Technology Park offers 40ha of employment land. The secure campus style technology park is home to Atlas Elektronik UK, QinetiQ and Optasense. Its central location gives good access to all transport links.

Portland

Portland is a natural place to develop a marine business. Osprey Quay offers a spacious and prestigious waterside location with further development up to 5.59Ha for freehold sale. Just some of the companies present on Portland are Sunseeker International, Manor Marine, Global Marine Systems, Coda Octopus, SALT, IAP G3 Systems and O3 Wetsuits. Portland Port offers over 35ha near water development site with extensive waterside land available for industrial development. Dean & Reddyhoff have recently invested £25m in their Portland Marina.

Twin Sails Poole

The largest regeneration project of its kind in the South West, will deliver new homes and employment opportunities that will help lever in significant investment. The Twin Sails scheme seeks to deliver - 36,000 sq m of employment space, 4,630 jobs, 9,000 sq m of retail space, 2 hotels, new publicly accessible quayside together with in excess of 2,000 residential units.

Weymouth

Weymouth Gateway, a mixed development site with planning consent for employment, retail, hotel and restaurant uses. Littlemoor is a 12ha proposed employment site on the edge of Weymouth - both sites have excellent connection to the new Weymouth Relief Road A354.



www.investindorset.co.uk/strategic-sites



Dorset Marine Assets Port of Poole



In excess of 10,000 acres, Poole Harbour is one of the world's largest natural harbours

It is one of the largest Trust Ports in the UK handling 40,000 freight units, 120,000 cars and 400,000 passengers annually



There are more than 5,000 commercial movements, annually, within Poole Harbour



Port of Poole is home of the iconic Twin Sails Bridge

Regular cruise ships calling and operation of cross channel ferries and fast craft service to Jersey, Guernsey, Cherbourg, St Malo and Santander with daily/weekly crossings



2 modern Ro/Ro berths are fully operational to accommodate the latest ferries operating in the Western Channel



Poole Harbour and the Port of Poole have one of the best safety records in the UK



An ideal venue to support offshore renewable installations on the South Coast

Port of Poole has 8ha of development land available for further development of facilities



Dorset Marine Assets Portland Port

Over 2000m of linear berthing available



Berth Depths of 11.6m (C.D.)



2450Ha of sheltered deep clear (up to 10m visibility) within PHAL jurisdiction



Over 35Ha waterside and near water development site with extensive waterside land available for industrial development



Ideal venue for:

- Ship repair & servicing close to major seaways
- All aspects of offshore renewables including storage, assembly, construction and servicing
- Portland Port offers a bunkering service to passing vessels



Leading cruise destination in the South West with over 22 cruise calls and 26,000 passengers booked for 2015



UNESCO designated World Heritage Site the Jurassic Coast



In a sheltered bay giving good consistent benign conditions for all vessels











Dorset Marine Assets Weymouth Harbour













Venue for internationally renowned annual Dorset Seafood Festival and Waterfest



1000 marina berths in the inner and outer harbour

Within the historic UNESCO designated World Heritage Site - The Jurassic Coast

Hosts the largest charter diving and rod fishing fleets in UK

In a sheltered bay giving good consistent benign conditions for all vessels



A regular stop off destination for vessels travelling both east and west along the channel



An ideal venue to support offshore renewable installations on the south coast



Hosted the 2012 Olympic & Paralympic Sailing events based at the National Sailing Academy at Portland

Dorset Marine Assets Weymouth & Portland National **Sailing Academy**



Some of the best sailing waters in the world, supported by purpose-built on shore facilities to match



World class sailing and coaching facilities



UK training base for the British Sailing Team



Slipway access for boats up to 8m



Venue for major national and international sailing events such as the RYA Youth National Championships, and ISAF World Cup events



One of four national sailing academies in the UK



Renowned waterside conference facilities



Photograph by Roger D Smith ABIPP, Gosport





Conference/Business Event and Festival EU Maritime Day 18-19th May, 2017 Festival 20-21st May 2017

Dorset is Great for...



Housing, Education, Health Services, Shopping, Leisure and **Sports Facilities**



UNESCO

World renowned natural environment historic sites and buildings and UNESCO World Heritage Site "Jurassic Coast"





'Outdoors Lifestyle' walking, cycling, diving, windsurfing and sailing



Local foods and hospitality from fashionable restaurants to rural pubs and local farmers markets



European Maritime Day - taking place in Poole on Thursday 18th and Friday 19th May, 2017 is an annual European 2 day political and stakeholder conference enabling discussion by European Maritime Experts from all over Europe, attracting around 1,200 delegates.

The conference will take place at the Lighthouse in Poole, and will be accompanied by a suite of activities for businesses to help grow the Maritime Sector in Dorset, and a public festival on Saturday 20th May and Sunday 21st May.

The event will include:

- 2 day conference: speeches and workshops on maritime affairs
- Business activities including a trade exhibition to showcase their products and services, do business, meet contacts; B2B meetings, matchmaking events, exporting workshops, supply chain and Meet the Buyer events.
- A festival open to the public including tall ships, regattas, water sports activities, live bands, etc.

This is the first time the event has been hosted in the UK, providing an excellent opportunity for the UK to showcase its world-class maritime industries with a view to helping local businesses thrive and attract inward investment.







Supporting Dorset's Marine Sector

British Marine

The British Marine Federation (BMF) is the trade association for the leisure, supervacht and small commercial marine industry.

www.britishmarine.co.uk

Dorset Talent

Bournemouth University, Arts University Bournemouth, Bournemouth & Poole College Marine & STEM Centre, Weymouth College, Brockenhurst College, South Wiltshire University Technical College (UTC) at Salisbury and Yeovil College regularly produce qualified engineers and craftsmen to meet the needs of our Marine related sectors and these establishments also run very successful apprenticeship programmes. Local HE Centres across Dorset together with Yeovil College work with the National Composite Centre near Bristol.

Close by are:

- University of Southampton Maritime Centre of Excellence
- 2 University of Portsmouth The Centre for the Economics and Management of Aquatic Resources (CEMARE)
- 3 University of Plymouth Marine Institute
- 4 Southampton Solent University Warsash Maritime Academy, one of the world's leading providers of education, training, research and consultancy to the international shipping and off-shore industries
- 5 Southampton City College Marine Skills Centre
- 6 The National Oceanography Centre, Southampton



Maritime UK

Maritime UK brings together the shipping, ports and maritime business services sectors in the UK to speak with a single voice on key strategic and practical issues of joint interest. www.maritimeuk.org

DORSET

The Dorset Local Enterprise Partnership was set up to invest in different industry sectors across the county to boost business, create new and more highly-skilled jobs and to ensure the county's infrastructure is in a strong position to promote growth. It is driven by the private sector with local authority support. www.dorsetlep.co.uk

dorset chamber

The Chamber represents businesses of all sizes and sectors from across the County of Dorset and beyond delivering the very best services, business information and advice. The Chamber support business throughout their lifecycle from start-up, development, growth and beyond.



www.dcci.co.uk



We can assist with...

Location information



Property search



A tailored introduction service to Dorset is offered to help meet your various site visit requirements



Local general information and economic intelligence



Information on local financial support and national schemes



Introduction to local and sector networking groups



Find out more at **www.investindorset.co.uk**



Contact us at **www.investindorset.co.uk**

More outstanding businesses in Dorset



Heatric





Aish Technologies



Atlas Elektronik



SALT



Norco





RNLI



Wartsila



QinetiQ





About Us

Invest in Dorset is a team of economic development professionals across Dorset dedicated to helping companies and investors identify investment or expansion opportunities in Dorset. We will provide you with information tailored to your needs, make introductions, help you find suitable premises and advise on current financial assistance available.

Whether you are thinking about starting a new business, expanding your UK operations, relocating, or seeking a UK base for your operations, Invest in Dorset can help you explore what Dorset has to offer, and ensure you get all the support you need to be successful here.

Invest in Dorset is part of the Dorset Local Enterprise Partnership, created to help determine local economic priorities, and lead economic growth and job creation in Dorset.



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